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29 Jan 2019







FUNDING, NETWORKS AND INTERNATIONALIZATION SERVICES

Smart Mobility program runs from 2018 to 2022 with a total budget of EUR 100 million

For companies registered in Finland the program offers innovation funding, market intelligence, networking and internationalization services e.g. trade missions

Targeted at companies, research organizations, municipalities and cities, and e.g. service, ICT and manufacturing industries

Challenge Competition for an own development project or a joint-project with other companies and research institutes









JOIN FINLAND TO BENEFIT FROM SMART MOBILITY

For foreign companies the program provides Invest in Finland services for joining and building ecosystems and testbeds and setting up R&D in Finland

Internationalization activities are directed particularly in Germany, Sweden, Japan, China and the United States markets during the first phase of the program



NEED FOR SMART MOBILITY PROGRAM

- Estimated **global markets** for mobility USD 6.500 billion (McKinsey) – Finnish mobility market EUR 30 billion
- Mobility markets are in disruption:
 - Fast growing **service businesses**: carsharing, ride sharing, MaaS, smart parking (Compound annual growth rate 20-25% 2016-2025)
 - **Dispruptive technologies**: autonomous & electric vehicles and vessels, drones, hyperloop (est. > 500 billion US dollars 2025)
 - **Logistics**: fast growing material flows and changes in retail (maritime and road transport growth 160%) by 2030)
 - Disruption creates possibilities for the Finnish companies

Smart Mobility Business Finland program 2018-**2022 services include:**

• Data, BF funding, experiment, Innovative Public Procurement, export & invest in Finland

Source of the picture: National Growth Programme for the transport sector 2018-2022

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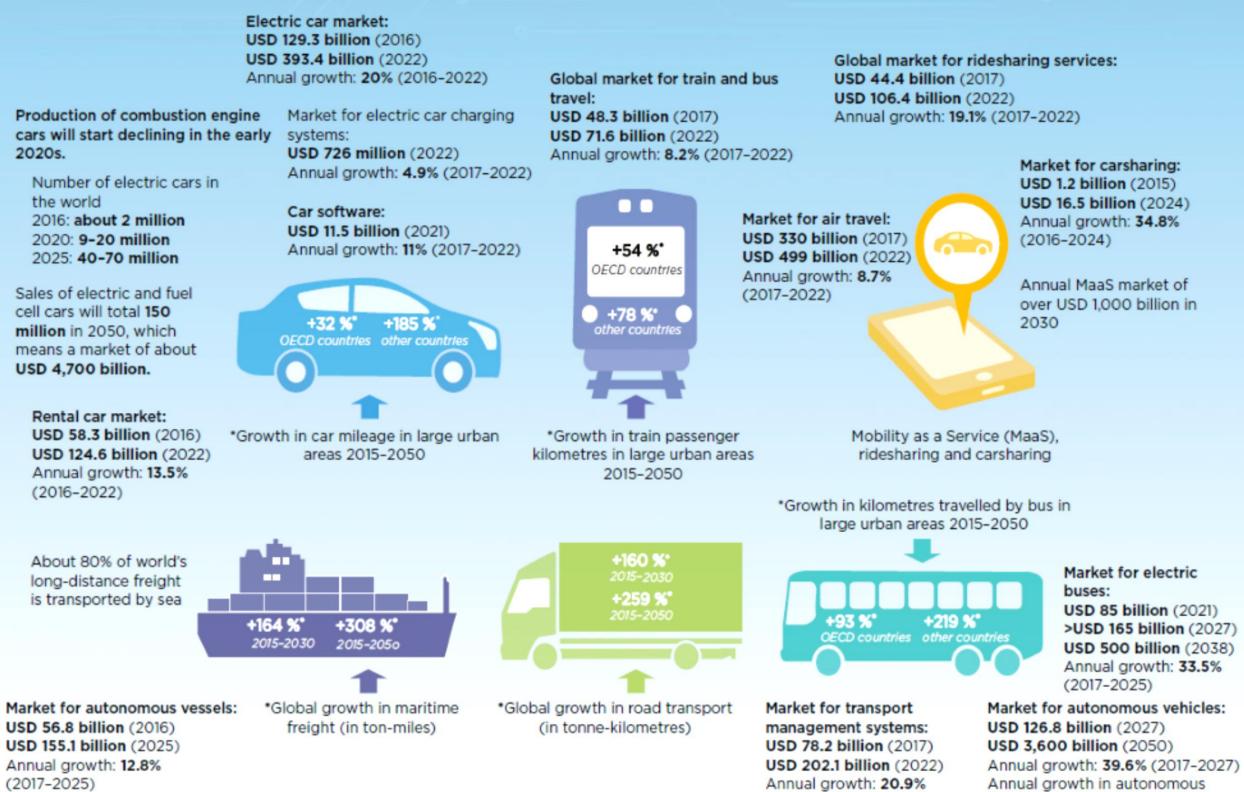


Figure 4. Forecasts for the growth in the global transport market.²³

(2017-2022)





SMART MOBILITY PROGRAM FOCUS

Globally leading seamless logistics and people transportation solutions

From forest to sea: Autonomous and secure industrial logistics

From store to home: Autonomous and secure consumer logistics

From Forest to Sea and **City Logistics**

Radical emission reduction

and fossil free mobility to

exceed climate agreement

requirements

and cŽ Export 8

Logistics

Disruptive mobility services and traffic systems through wide data usage and sharing

From door to door: Smooth urban mobility services (MaaS)

Seamless People Transportation Chains

People

Without delays and congestions: Intelligent vehicles, infrastructure and traffic systems

Enrich Ecosystems via FDI

Growth Through Export

Innovation Funding and Testbeds

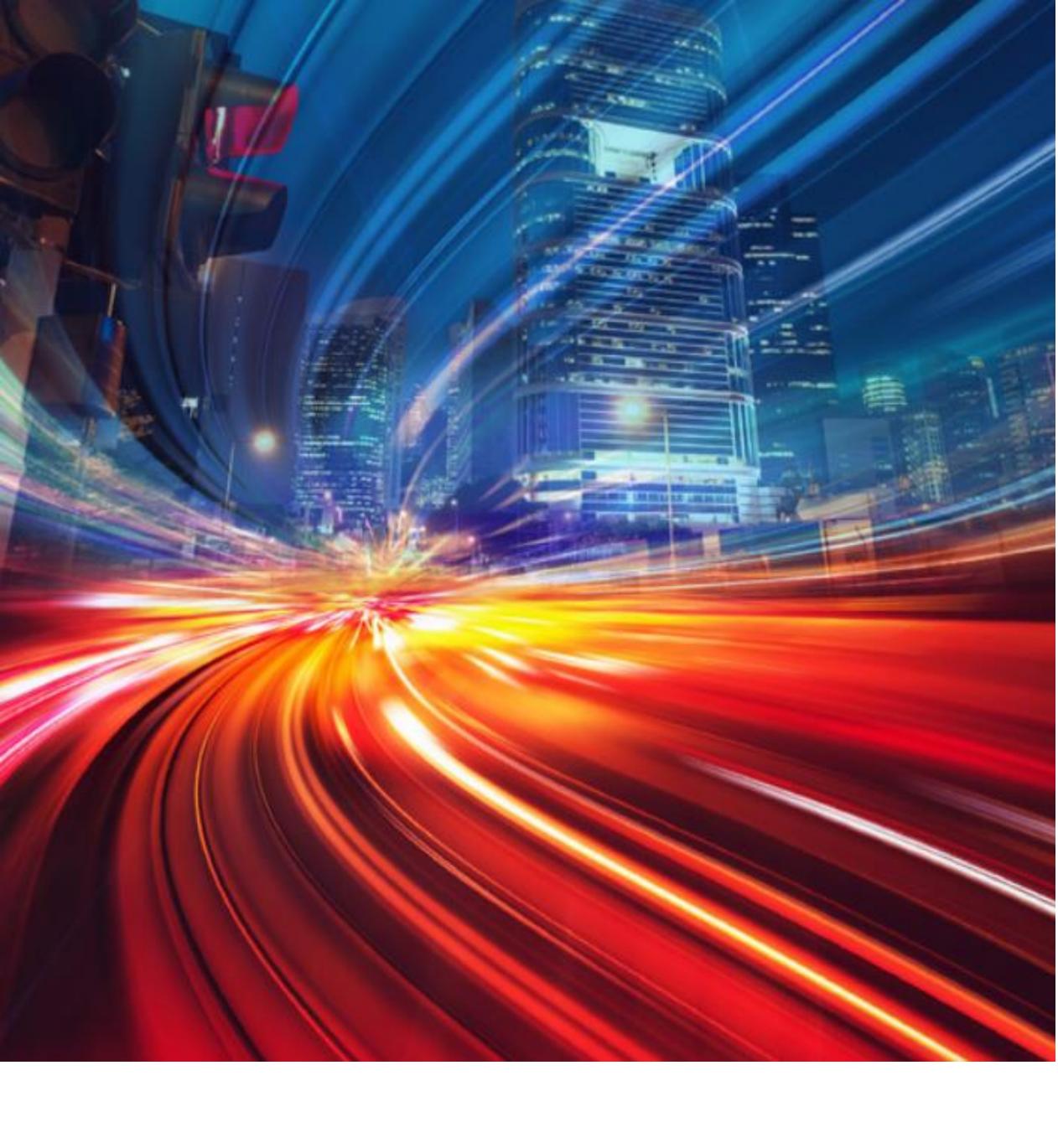
 \mathbf{D} Export Veh





NEW LOGISTICS





SMART MOBILITY **EVENTS 2019** IN FINLAND AND ABROAD

SMART MOBILITY THEME RELATED EVENTS IN FINLAND 2019 - PLAN

- 1. Smart Mobility Launch event 29.1.2019
- 2. Technology Forum March / April 2019
- 3. Challenge Competition "From Forest to Sea" & "From Door to Door" Workshops in May, June, Sept
- 4. Smart Mobility Test Beds in Finland Workshops on Q2 and Q4
- 5. Smart Mobility Future Watch Webinars 2-4 pcs on Q2, Q3 and Q4
- 6. Transport-Logistics expo, Helsinki 9.-11.5.2019
- 7. Foreign Business Delegations to Finland 10-30 pcs

SMART MOBILITY THEME RELATED EVENTS ABROAD 2019: Q1- Q2 - PLAN

- 1. CTS and CES, Finland booth, presentations, networking. Las Vegas, USA 7.-11.1.2019
- 2. Team Finland business delegation led by Minister Lintilä. Digital transformation of marine industry of System Integrators, US Navy. Washington DC 14 16.1. 2019
- 3. MWC Barcelona. The largest mobile event in the world. 25.-28.2.2019
- 4. Team Finland Arctic Fleet and Connected Vessel technology seminar, Moscow March / later in 2019
- 5. The Energy for Smart Mobility, E4SM @ Marseille. 14.-15.3.2019
- 6. VECS Vehicle Electronics & Connected Services Göteborg, Finland booth, presentations, networking. 2.-3.4. 2019
- 7. Antwerp XL entire supply chain, freight forwarders, cargo owners, equipment handlers, terminal operators, EPCs, manufacturers and project owners. Exhibition and conference Antwerpen 7.-9.5.2018
- 8. ITS European Congress. The latest smart mobility solutions. Eindhoven, the Netherlands 3.-6.6.2019

SMART MOBILITY THEME RELATED EVENTS ABROAD 2019: Q2 - Q4 - PLAN

- 9. Nor shipping. presentations, networking, Nordic Innovation new funding, Oslo 4.-7.6.2019 10. TU Automotive. Technology, telematics, connected car, mobility, autonomous cars Detroit 4.-
- 6.6.2019
- 11. MWC Shanghai. Intelligent connectivity 26.-28.6.2019

- 12. B2b meetings with Danish shipowners, digi & environmental solutions. Copenhagen, October 13. ITS World Congress. Finland booth, presentations, networking. Singapore 21 – 25.10.2019 14. TU Automotive Europe Munich 29. -30.10.2019
- 15. Smart City Barcelona. Finland booth, presentations, networking. 19.-21.11.2019
- 16. China-Finland Governmental Marine logistics innovation committee meetings. Time TBC







SMART MOBILITY CHALLENGE COMPETITION

SMART MOBILITY CHALLENGE COMPETITION 10 THEMES FROM FOREST TO SEA FROM DOOR TO DOOR

- 1. Cyber security in traffic or in remote operations
- 2. Autonomous or automated logistics and supply chains
- 3. New system electrification solutions / electric vessels, vehicles or moving machines
- 4. Artificial Intelligence and censor data fusion and open data in smart vehicle or traffic solutions
- 5. Disruption of traffic, mobility services and digitalization from user's perspective



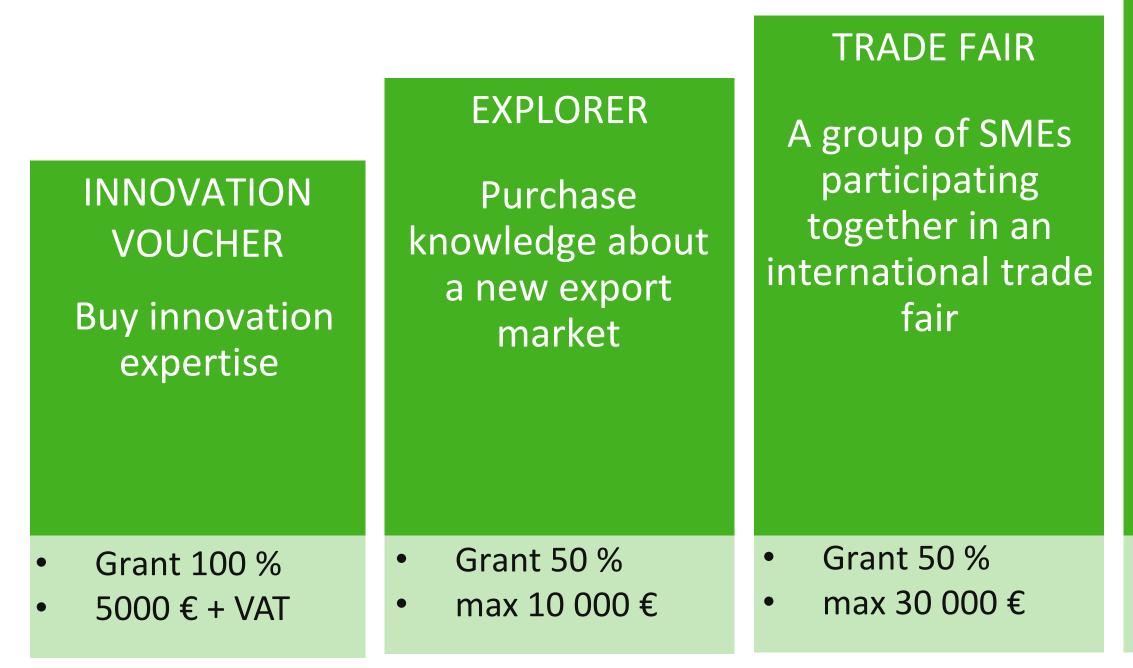
SMART MOBILITY CHALLENGE COMPETITION 10 THEMES FROM FOREST TO SEA FROM DOOR TO DOOR

- 6. Analytics and use of open traffic data or integration of system data
- 7. Arctic sea traffic and Arctic routes, logistics
- 8. Solutions for reaching or under cutting the tightening emission limits
- 9. MaaS (Mobility as a Service), transportation of goods and passengers
- 10. Other solutions or technologies improving the Smart Mobility theme



FUNDING SERVICES FOR COMPANIES

EXPLORE, TEST, GO GLOBAL



The amount of funding depends on the company's needs and resources.

FOR RESEARCH ORGANIZATIONS: CO-INNOVATION AND CO-CREATION FUNDING

RESEARCH, DEVELOP, RENEW, GROW

TEMPO	R&D	INTO
Renew and prepare to grow into a new international market	<section-header><text></text></section-header>	Increase your innovation knowledge to support your growth targets
 Grant 75 % max 50 000 € 	 Loan 50% / 70 % Grant max 50 % 	Grant 50 %Grant max 50 %



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Industrial Logistics, Autonomous Systems, Platform Economy



Olavi Keränen Testbeds



Arto Pussinen Invest in Finland Services, ICT



Mikko Koskue Automotive, Electromobility

Marketing and Communication



Jouni Salonen Mobility as a Service, Mobile Machinery, Drones

BUSINESS FINLAND GLOBAL NETWORK



40 trade centers abroad 16 offices in Finland



THANK YOU! CONTACT US

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